



## *2014-2015 State Annual Report*

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## Letter to Local Chapters

Dear New York State FBLA Members and Advisors:

From our innovative state projects and competitions to the many productive and enriching activities of our local chapters, this past year the members of New York State Future Business Leaders of America, you have certainly “Sparked Your Success” on all levels of this prestigious organization.

The President’s Award, the award for a chapter’s overall participation in the Program of Work, integrated the five Program of Work committees and displayed commendable dedication to the goals and ideals of FBLA. Participating chapters were asked to raise money for the New York State FBLA Foundation and March of Dimes, volunteer in the community, and partake in the many Community Service, Membership, and Publicity competitions offered. These efforts gained momentum at the Fall District Meetings held in October. During these meetings, members learned of the Program of Work initiatives as well as business education topics. The Spring District Meetings in February played host to the first round of 2015 New York State FBLA competitions.

At the State Leadership Conference in April, the members’ hard work culminated with both the Awards of Excellence Ceremony and the election of the 2015-2016 State Officer Team. The outgoing State Officer Team said their goodbyes and reflected on the past year while the incoming team optimistically began the long, yet rewarding, road of a year dedicated to the wonderful organization that is New York State FBLA.

Without the commitment and energy of every member and advisor, New York State FBLA would be unable to set such lofty goals and realize such impressive achievements. As this year ends, I’d like to thank you, both personally and on behalf of the State Association, for your impressive work. Whether you return in September to FBLA as a seasoned veteran, or to Phi Beta Lambda as a college freshman, you will surely be strengthening the network with your talent, experience, and enthusiasm.

It has been an honor to serve as your State President.

Sincerely,

*Derick Trost*

2014-2015 New York State FBLA President

# Chapter Profile

## New York State's FBLA History

Future Business Leaders of America was founded in 1936 by Hamden L. Forkner of Columbia University. He envisioned FBLA providing a smooth transition from school to the business world. Today, this organization has grown to become the largest student business organization in the world with more than 250,000 members.

New York State became a part of this truly remarkable organization in 1946 when Dobbs Ferry High School chartered the first chapter in the state. On April 15, 1964, New York State received the 35<sup>th</sup> State Association Charter from the National Association.

New York State FBLA was originally divided into thirteen districts with the district boundaries set up corresponding to the State Education Department Planning Regions. In 1981, District 1, Long Island, was divided into District 1N and 1S due to increasing population. Effective in the 2001-2002 year, District 3, the lower Hudson River area, was divided into District 3N and 3S, bringing the total to number of districts to fifteen.

In 1967, Mr. Hobart H. Conover, Chief of the Bureau of Business Education, became the first New York State FBLA Chairperson. Mr. Elton T. Murphy, Associate of the Bureau, was named the first New York State FBLA Advisor. On March 20, 1970, the University of the State of New York gave New York State FBLA an absolute charter.

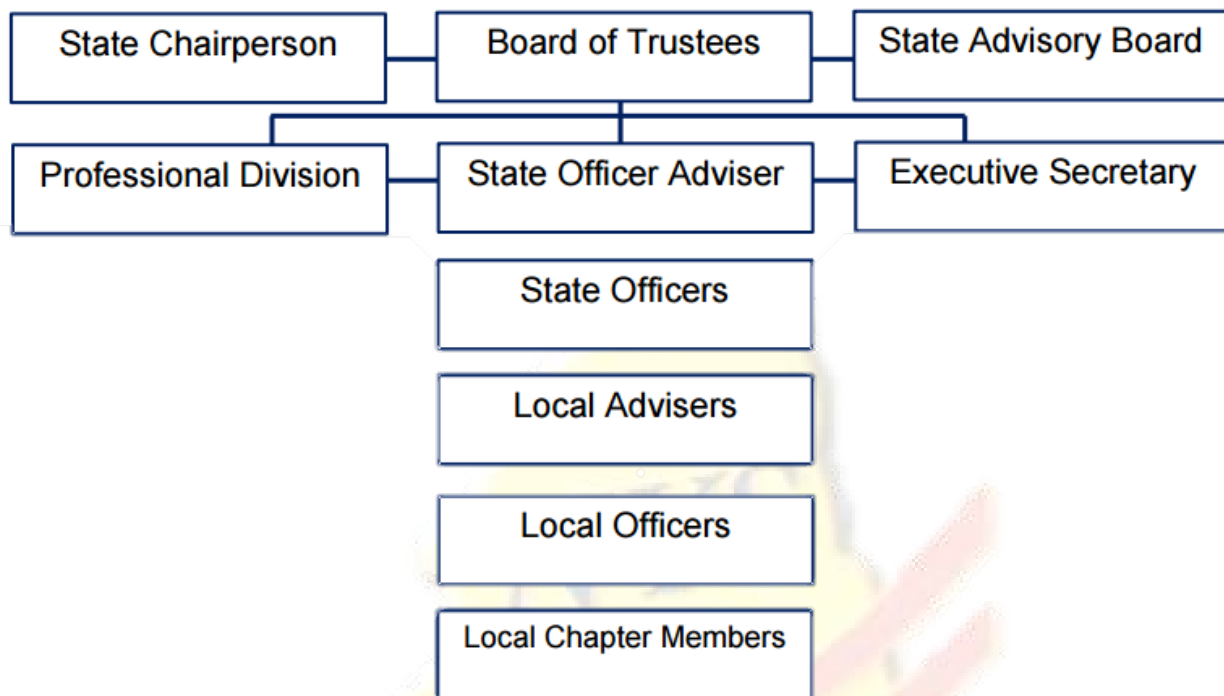
In 1966, on the campus of the State University of New York Cobleskill, New York State FBLA and PBL held the first joint state conference. One year later, FBLA conducted its own State Leadership Conference (SLC) in the Catskill Mountain Region.

The State Leadership Conference has been held in various locations throughout its 51 years. Currently, New York State FBLA has their conference at the Rochester Riverside Convention Center and Radisson Riverside Hotel.

Each year at the State Leadership Conference, a new State Officer team is elected into office. The newly elected State Officers are required to attend a weeklong summer training, State Officer Training (SOT). The first State Officer Training was held in 1969 at Camp Oswegatchie in Corghon. Today, the summer leadership workshop is held at Christ the King Spiritual Life Center in Greenwich.



## NYS FBLA Organizational Chart



**State Chairperson:** A member of the NYS Education Department who oversees the State Association and serves as the State Advisory Board Liaison

**Board of Trustees:** An elected body of local FBLA Advisors who represent each of the fifteen districts

**State Advisory Board:** Representatives from New York business and industry who serve as mentors and resources to local chapters, State Officers, and the entire NYS Association.

**Professional Division:** Businesspersons and community members working with New York FBLA at all levels

**State Officer Advisor:** An appointed individual who directs and assists the State Officer Team with all of their activities

**State Executive Secretary:** An appointed BOT member who oversees the organization of the State's activities

**State Officers:** An elected body of student members who coordinate all State and District activities

**Local Advisers:** Business educators who guide and advise student members of local chapters

**Local Officers:** Local student members whom are elected to coordinate activities on the local level.

**Local Chapter Members:** The backbone of the State Association, students grades 7-12 who conduct all FBLA activities.

## 2014-2015 State Officers

<b>President</b> Derick Trost	<b>State VP for District 4</b> Carly Fairneau	<b>State VP for District 12</b> Melissa Li
<b>Executive VP</b> Vamshi Adimulam	<b>State VP for District 7</b> Jacob Fleming	<b>Secretary</b> Robin Marshall
<b>State VP for District 1N</b> Alanis Smith	<b>State VP for District 10</b> Brittany Fordham	<b>Reporter</b> Paul-Adrien Morange
<b>State VP for District 2</b> Emely Perez	<b>State VP for District 11</b> Greyson Sklba	<b>Historian</b> Joanna Sydow
<b>State VP for District 3S</b> Sandra Read		<b>Parliamentarian</b> Shubhangi Mehra

## 2014- 2015 Board of Trustees

<b>Chairperson/District 10</b> Jennifer Judge	<b>District 1S</b> Sandra Braun	<b>District 11</b> Diane Masters
<b>Vice Chairperson/District 8</b> Ryan Alo	<b>District 2</b> Lillian Mitchell	<b>District 12</b> Gloria LaSota
<b>Secretary/District 3N</b> Mary Odell	<b>District 3S</b> Charlene Nigro Maria Siciliano	<b>District 13</b> Donna Meyer Lisa Perry
<b>Executive Treasurer &amp; Membership</b> <b>Director/District 9</b> Peter Tambroni	<b>District 4</b> Frank Basile Thomas Mueller	<b>Executive Secretary</b> Anita Halstead
	<b>District 7</b> Angela Demeree Elizabeth Garofalo	<b>State Officer Advisor</b> Thomas Mueller

## Number of Members

New York State FBLA is divided into fifteen districts. Each district elects a vice president at the State Leadership Conference to preside over the activities throughout the year. Along with the State Vice Presidents, there can be up to three Board of Trustee members representing each district. This system allows for effective communication between chapters and members.

District 1N	935
District 1S	670
District 2	71
District 3N	685
District 3S	274
District 4	308
District 5	161
District 6	10
District 7	266
District 8	55
District 9	132
District 10	181
District 11	23
District 12	300
District 13	95
Total Members:	4166

## Size of State Chapter

New York State is the largest state in the Mid-Atlantic region. It is the 27th largest state in the country, with a total of 54,475 square miles that include the Finger Lakes, Adirondack Mountains, and New York City. New York State is very diverse with busy urban centers, suburban communities, and rural agricultural areas. In 2014, the US Census calculated New York's population at 19.75 million; making the state the fourth most populous state in the nation.

New York State has become a leader for various industries with 52 Fortune 500 companies headquartered within the state. Companies such as AOL-Time Warner, Citigroup, McGraw-Hill, Xerox, IBM, and Verizon represent New York State and its success. New York State is also home to hundreds of smaller businesses, farms, and tourist attractions. New York City serves as the state's economic anchor. A large amount of the state's revenue is generated from New York City, which houses Wall Street and New York Stock Exchange.

## FBLA Charities

### 2014-2015 National Charity: March of Dimes



Future Business Leaders of America-Phi Beta Lambda has been working with and fundraising for the March of Dimes for nearly 40 years and has been consistently ranked as its top fundraising organization. During this time, FBLA has raised over \$15 million to assist in the research of the prevention of premature births.

There are various ways to become actively involved in promoting March of Dimes and the awareness of premature births. FBLA helps by hosting a Blue Jeans for Babies Dance at all National Conferences and the March for Babies Walk at the National Leadership Conference.

### 2014-2015 State Charity: The American Red Cross



**American Red Cross**

At State Officer Training, the New York State Officer Team voted The American Red Cross as our official 2014-2015 State Charity. As a part of the Community Outreach Committee's Program of Work, two competitions were created: Friday Frenzy and Connect-10. In the month of November, Friday Frenzy challenged chapters to organize and host activities on Fridays that would benefit the American Red Cross. Chapters received points for every 10 hours of volunteer service. Over \$5,000 was raised for the American Red Cross through these efforts.



# Productivity

## Recruitment of Members and Chapters

At the weeklong State Officer Training each summer, the State Officer Team and the Board of Trustees work diligently to develop the Program of Work. Each officer participates on one of four committees to create common goals for the year. The Recruitment and Retention Committee focuses on recruiting new members, as well as activating and reactivating chapters. This year the committee set three goals: increase membership by ten percent, increase the number of chapters in New York State FBLA, and increase membership in the Professional Division by twenty percent. The committee set three competitions to complete these goals.

### Early Bird Membership

Along with Nationals, New York State participates in Early Bird Membership. Chapters must register and pay the dues of at least five members by October 15. This allows state officers the opportunity to forecast which schools will have active chapters. Chapters who participate are recognized at the State Leadership Conference in April.

### Challenge X

In order to qualify for Challenge X, a chapter must increase its membership by ten percent. Each chapter that participated received a certificate at the State Leadership Conference and all members received “Challenge X” ribbons.

### Chapter Charter Challenge

The Recruitment & Retention Committee challenged chapters to charter or reactivate a chapter near their school. Carmel High School was awarded a plaque at the State Leadership Conference for recruiting three chapters. All participating chapters, including new chapters, received a “Chapter Charter Challenge” ribbon at the SLC.

## State Officer Assistance to Local Chapters

In April of 2014, the members of New York State FBLA elected fourteen dedicated individuals to lead the State Association for the 2014-2015 FBLA year. In addition, a Parliamentarian was appointed based on the Parliamentary Procedure Exam and an interview with the selection committee. State Officers are elected by the members of New York State to serve as a resource for the Program of Work and for the local chapter members across the state.

## Chapter Directory

Anita Halstead, State Executive Secretary, created a statewide chapter directory. This directory included the contact information for all chapters' advisors and presidents. It was distributed to the Officer Team for use during the year when planning activities and disseminating information.

## Fall District Meetings

Each fall, the State Vice Presidents conduct Fall District Meetings for their respective districts. These meetings are planned, along with the Board of Trustee member from that particular district, to provide members with a variety of workshops. Some examples include Parliamentary Procedure, the Program of Work, team-building activities, leadership skills, and FBLA 101. The State Officers communicate daily to assist each other with arranging these meetings. Often state officers from one district will attend another's Fall District Meeting to assist and provide more variety to the meeting.

## President's Meeting

State Vice Presidents held meetings with their local Chapter Presidents at the Fall District Meeting. These meetings provided an informal forum through which activities and ideas could be discussed. These discussions often included fundraising, community service, and membership recruitment. These meetings also served as a great resource for the State Officer Team as they received feedback on projects and events at the district and state levels.

## State Website

The New York State FBLA website, [www.nysfbla.org](http://www.nysfbla.org), is maintained by Mrs. Jennifer Judge. It has proven to be a valuable asset to the State Chapter. With New York's commitment to minimize the use of paper and postage, all communications are posted on the NYS website. Each officer has their own page on the website so members can read updates by the officers. In addition, each State Officer and Board of Trustee member has a state e-mail address.

# Preparation of State and Local Officers for Their Duties

## State Officer Training

In July, the State Officer Team attended the week-long State Officer Training at Christ the King Center in Greenwich. During this eventful week, each of the officers learned the duties specific to their office. The officers attended informative workshops presented by alumni and Board of Trustee members. These workshops included professional image, job interview skills, time management, effective leadership skills, and parliamentary procedure.

The first decisions of the Officer Team were to choose the state theme, charity, and goals. After much thoughtful debate, “Spark Your Success” was chosen to be the 2014-2015 State Theme. The officer team chose to adopt The American Red Cross as the 2014- 2015 State Charity. With the theme and charity chosen, the officers worked with their committees to develop the Program of Work.

### State Officer Evaluations

During the FBLA year, a committee of Board of Trustees members evaluated each State Officers three times. The State President evaluated each mainline officer monthly and the Executive Vice President evaluated each State Vice President monthly. These evaluations contained rubrics specific to each office and time of year.

### Joint Meetings

At the end of the week in Greenwich, the State Officers and Board of Trustees members met to finalize the state theme, charity, and Program of Work. They met again in January to finalize the State Leadership Conference, giveaways, and workshops. This meeting also gave the Officer Team an opportunity to reflect on their successes thus far and plan for the remaining year.

## Cooperation with Business, Professionals & Service Groups Within The Community

One of the goals of FBLA is to facilitate the transition between high school students with the business world. Members can gain skills, though FBLA involvement, which cannot be given to them in a textbook. These skills help FBLA members succeed in their future endeavors.

### Advisory Board

The New York State Advisory Board is comprised of representatives from businesses throughout the state. They participate in activities that range from local chapter meetings to the State Leadership Conference. In addition, they support local chapter advisors, serve as judges, contacts to businesses, and speakers.

### Professional Division

The business professionals and alumni who make up the Professional Division play an important role in the success of our local chapters and our State Association. Members of the Professional Division serve as judges, workshop presenters, guest speakers, and provide job-shadowing opportunities.

### Community Service

One of the main goals of FBLA is to encourage involvement in community service. The Community Outreach Committee sponsored competitions to recognize FBLA chapters who are active in their communities. While developing the Program of Work, the Community

Outreach Committee set a goal to raise \$5,000 for The American Red Cross. To achieve this goal, the committee implemented Friday Frenzy, which encouraged chapters to organize and implement activities that would help the American Red Cross and Connect-10, which recognized chapters as a whole that completed ten or more service hours.

## Participation in Public Relations Activities And Newspaper Preparation

### District Publications

A duty of the State Vice Presidents is to publish district newsletters four times a year. These newsletters contain articles written by local FBLA members, the other State Officers, and Program of Work committees. They are used to inform members of district events, projects, and conferences.

### *The FBLA Express*

The State Reporter publishes four issues of the New York State newsletter, *The FBLA Express*. These issues contain information on events at the local, district, state, and national levels as well as competitive event winners, committee updates, and articles written by State Officers. Each edition is posted to the State Website.

## Development and Promotion of FBLA-PBL State Projects

Each State Officer worked on one of four standing committees: Community Outreach, Career Development, Recruitment & Retention, and Promotion & Design. The committees develop goals and contests that form the Program of Work. The winners are recognized at the State Leadership Conference in April. Throughout the year, the committee members communicate with the state membership and encourage all members to work toward attaining the goals.

### Community Outreach Committee

The goals of the Community Service Committee were to:

- Raise \$5,000 for the state charity, The American Red Cross
- Achieve 4,000 hours of community service in New York State FBLA

To achieve these goals, the Community Outreach Committee implemented the Friday Frenzy and Connect-10 contests.



### Career Development Committee

The Career Development Committee was implemented in 2014-2015 to replace the Go Green Committee. The goals of the Career Development Committee were to:

- Educate NYS FBLA members in practical financial literacy and develop necessary business skills
- Encourage member participation in career-oriented opportunities and improve college readiness

To achieve these goals, the Career Development Committee implemented the Skills to Pay the Bills and Operation: Future contests.

### Recruitment & Retention Committee

The goals of the Publicity Committee were to increase:

- NYS FBLA Membership by ten percent
- The number of chapters in New York State FBLA

To achieve these goals, the Recruitment & Retention Committee implemented the Challenge X, Early Bird Membership, and Chapter Charter Challenge contests.

### Promotion & Design Committee

The goals of the Promotion & Design Committee were to encourage:

- The development and expansion of publicity on the local chapter level
- Chapters to develop a sense of identity and make use of the branding process to improve local and state publicity

To achieve these goals, the Promotion & Design Committee implemented the Prime Press and Designing Your Future contests.

### BAAtle of the Chapters

Vamshi Adimulam, the Executive Vice President, implemented the BAAtle of the Chapters in 2014-2015 as a way to encourage participation in the Business Achievement Award (BAA) program offered by the National Association. To do this, he created a new competition in the Program of Work. Participants received points for each level of BAA achieved.

### State President's Award

Derick Trost, State President, created the State President's Award. This competition had three parts based on the characteristics on the FBLA crest: Service, Education, and Progress. To complete the Service section, chapters competed in the Grand Hour Exchange. To complete the Education section, chapters competed in Early Education. And, to complete the Progress section, chapters competed in Proceed to Succeed.

## Support of FBLA-PBL National Projects

### American Enterprise Day

Chapters across the state participated in various activities on American Enterprise Day, November 15. Some chapters invited local small business owners to speak to business classes on the advantages and disadvantages of entrepreneurship. Other chapters toured local businesses and interviewed business owners.

## FBLA-PBL Week

The week of February 10-14 was FBLA-PBL Week. This week is designed to encourage non-members to join FBLA and show them what the organization is truly about. Chapters across the state celebrated by planning a week full of activities – ranging from community service events to recruitment drives.

## Business Achievement Awards

The Business Achievement Awards (BAA) is a national program that recognizes members who excel in the three areas listed on the FBLA crest: Service, Education, and Progress. Each activity in the program allows the participant to advance in these areas while focusing on a specific FBLA-PBL goal, NBEA Learning Standards, or Career Clusters. There are four levels of recognition in this program: Future, Business Leader, and America.

### Future Level Recipients:

- |                     |                    |                     |
|---------------------|--------------------|---------------------|
| • Alex Kaplan       | • Ardiana Hoxhaj   | • Stephanie Hurwitz |
| • Chayce Wong       | • Brandon Corporan | • Taylor Berta      |
| • Chris Pereira     | • Brandon Ogando   | • Tori Lema         |
| • Eddie Stanley     | • Chris Lynch      | • Gloria Urrutia    |
| • Gerald Hamilton   | • Daniel George    | • Isabel Alvarado   |
| • Jessica Matessino | • Dillon Swaine    | • Lindsay Nissinoff |
| • Kayla Spohr       | • Drew Thompson    | • Marina Tosi       |
| • Laura Medina      | • Grace McLaughlin | • Paula Torres      |
| • Liam Cassidy      | • Heba Ahmed       | • Sophia Danziger   |
| • Meridith Jennings | • Jack Dondero     | • Victoria Mondejar |
| • Michael Wilder    | • Jake Lopes       | • Alyanna Felix     |
| • Emily R Perry     | • Jake McCarthy    | • Daniel Willis     |
| • Greyson Sklba     | • James            | • Isabel Arias      |
| • Alanis Smith      | • Gummerson        | • Kaleigh Doherty   |
| • Emily Johnson     | • Jared Cohen      | • Shashank Dimri    |
| • Kayla Brentley    | • Jessica Williams | • Vamshi Adimulam   |
| • Mikaela A Johnson | • John Adeyeye     | • Xue Lin Li        |
| • Deepa Mistry      | • Julianna Prato   | • Rohit Mathew      |
| • Jen Chan          | • Katelyn Heinrich | • Aniruddha         |
| • Marissa Gonsalves | • Kevin Croce      | • Nrusimha          |
| • Taylor Crisci     | • Leandreu         | • Divija Kambala    |
| • Daniel Gordon     | • Corporan         | • Edward Shen       |
| • Lexie Meyer       | • Marlon Restrepo  | • Harleigh Awner    |
| • Alexa Barreto     | • Matt Kness       | • Jiyeon Lee        |
| • Andrew Barry      | • Matthew Heinrich | • Nina Pieri        |
| • Andrew Perrone    | • Ophelia Mendoza  | • Sarah Wie         |
| • Anthony Sabovic   | • Shaema Rogers    |                     |

### Business Level Recipients

- Alex Kaplan
- Chayce Wong
- Chris Pereira
- Gerald Hamilton
- Jessica Matessino
- Liam Cassidy
- Meridith Jennings
- Tyler Spohr
- Ariel Wall
- Greyson Sklba
- Alanis Smith
- Taylor Crisci
- Lexie Meyer
- Brian Toy
- Carly Rankin
- Casey Grosso
- John Cuomo
- Will Roselle
- Zoie Lagoudis
- Gillian Sweeny
- Lindsay Nissinoff
- Sophia Danziger
- Isabel Arias
- Shashank Dimri
- Vamshi Adimulam
- Rohit Mathew
- Ananya Nrusimha
- Aniruddha Nrusimha
- Melissa Li
- Michelle Dao
- Sarah Wie
- Shubhangi Mehra

### Leader Level Recipients

- Nancy Champagne
- Sandra Read
- Isabel Arias
- Vamshi Adimulam
- Michelle Dao
- Sarah Wie
- Shubhangi Mehr

### America Level Recipients

- Nancy Champagne
- Isabel Arias
- Vamshi Adimulam

## Implementation of State Conferences

All members are encouraged to attend district, state, and national conferences. These conferences provide students with an opportunity to network, learn, and compete with fellow FBLA members.

### Fall District Meetings

During October, the State Vice Presidents held their Fall District Meetings. Keynote speakers are invited to kick off the opening session. Members then attend informative workshops that are presented by Professional Division members, State Officers, state staff, and other local business leaders. All State Vice Presidents present the Program of Work during this meeting to ensure that chapters are aware of the goals for the year.

### National Fall Leadership Conference

In November, New York State FBLA attended the Washington, DC. All members attended workshops presented by Professional Division members, motivational speakers and other professionals. New York State also held a state meeting at NFLC where members were reminded about the Program of Work and State Leadership Conference.

### Spring District Meeting

In February, each district conducted a Spring District Meeting. At these meetings, members competed in the first round of competitions. Basic Decision Making, Client Service, Future Business

Leader, Impromptu Speaking, Job Interview, Parliamentary Procedure, Public Speaking I, and Public Speaking II winners advance to the State Leadership Conference. Members who plan to run for state office must take the State Officer Exam at this meeting. Several districts also offer written tests, similar to those offered at the SLC, to provide members with additional experience before they compete on the state level.

### State Leadership Conference

A delegation of 610 members from across the state attended the 2015 State Leadership Conference (SLC) held in April at the Rochester Riverside Convention Center in Rochester. This conference marked the conclusion of a year of success and achievement for NYS FBLA. The SLC featured over forty competitive events for members as well as workshops presented by the State Officer Team. The general sessions were engaging and featured the campaign speeches, state officer farewells, slideshows, and awards. The winners are excited to represent NYS FBLA at the National Leadership Conference in Chicago, Illinois this summer.

## 2015 State Leadership Conference Winners

### 3D Animation

- 1<sup>st</sup> Williamsville East HS  
Andrew Collura  
Vincent Orłowski  
Cameron Smith

### Accounting I

- 1<sup>st</sup> Isabel Arias, Monroe-Woodbury HS  
2<sup>nd</sup> Olivia Staff, Penn Yan Academy  
3<sup>rd</sup> Allison Cross, Sharon Springs HS  
4<sup>th</sup> Emily Barthelmes, Hendrick Hudson HS  
5<sup>th</sup> Jeramie Stoessel, William Floyd HS

### Accounting II

- 1<sup>st</sup> Scott Horowitz, Jericho HS  
2<sup>nd</sup> Renuka Kannappan, Williamsville East  
3<sup>rd</sup> Shay Walker, Sharon Springs HS  
4<sup>th</sup> Matthew Herzog, Jericho HS  
5<sup>th</sup> Jack Moser, Williamsville East HS

### Agribusiness

- 1<sup>st</sup> Alexa Muir, Williamsville East HS  
2<sup>nd</sup> Hannah Daniel, Ward Melville HS  
3<sup>rd</sup> Isabel Alvarado, Mamaroneck HS  
4<sup>th</sup> Katie Wang, Ward Melville HS  
5<sup>th</sup> Lindsay Dingman, Eden HS

### Banking & Financial Systems

- 1<sup>st</sup> Shenendehowa HS  
Alexander Cafaro  
Nick DeMasi  
Ishan Parashar  
2<sup>nd</sup> Lakeland HS  
Andrew Perrone  
Marlon Restrepo  
Sabrena Sabet  
3<sup>rd</sup> Lake George HS  
Joe Austen  
Nathan Markwood  
Willy Arnold  
4<sup>th</sup> Williamsville East HS  
Alexa Muir  
Renuka Kannappan  
5<sup>th</sup> Ward Melville HS  
David Huang  
Victor Tarjan  
San Ha Kim

### Basic Decision Making

- 1<sup>st</sup> Zurez Memon, Shenendehowa HS  
2<sup>nd</sup> Dan LaRocco, Wayne Central HS  
3<sup>rd</sup> Michael Donovan, Monroe-Woodbury  
4<sup>th</sup> Ethan Keller, Sharon Springs HS  
5<sup>th</sup> Michelle Guo, Webster Schroeder HS



### Business Calculations

- 1<sup>st</sup> Yiquan Qi, Brighton HS
- 2<sup>nd</sup> Nima Mohammadi, Ward Melville HS
- 3<sup>rd</sup> Rajan Patel, Ward Melville HS
- 4<sup>th</sup> Ryan Gao, Brighton HS
- 5<sup>th</sup> Emily Blaakman, Wayne Central HS

### Business Communications

- 1<sup>st</sup> Dyllon Leather, Elmira HS
- 2<sup>nd</sup> Sarita Benesch, Brighton HS
- 3<sup>rd</sup> Patrick Irving, Williamsville East HS
- 4<sup>th</sup> Nitasha Kochar, Jericho HS
- 5<sup>th</sup> Robin Zhang, Webster Schroeder HS

### Business Ethics

- 1<sup>st</sup> Elmont Memorial HS  
Aidan Dennis  
Christian Pierre-Louis  
Augusta Uwamanzu-Nna
- 2<sup>nd</sup> Valley Stream HS  
Jonathan Logan  
Jason Paz
- 3<sup>rd</sup> John Jay HS Hopewell Junction  
Jack Bott  
Maddie Orlando
- 4<sup>th</sup> Jericho HS  
Maxx Chodes  
Christopher Lee
- 5<sup>th</sup> Lakeland HS  
Nancy Champagne  
Zoie Lagoudis  
Julianna Prato

### Business Law

- 1<sup>st</sup> Scott Horowitz, Jericho HS
- 2<sup>nd</sup> Nathan Markwood, Lake George HS
- 3<sup>rd</sup> Scott Glanzel, Wayne Central HS
- 4<sup>th</sup> James Gummerson, Lakeland HS
- 5<sup>th</sup> Thomas Li, Ward Melville HS

### Business Math

- 1<sup>st</sup> Daniel Ye, Webster Schroeder HS
- 2<sup>nd</sup> Nicholas Zaramatidis, H. Frank Carey
- 3<sup>rd</sup> Ann Wang, Williamsville East HS
- 4<sup>th</sup> Wenwen Tang, Brighton HS
- 5<sup>th</sup> Marina Vostrova, Ward Melville HS

### Business Plan Project

- 1<sup>st</sup> Tri-Valley HS  
Kimberly Doyle
- 2<sup>nd</sup> Eden HS  
Masashi Maeda
- 3<sup>rd</sup> Jericho HS  
Devan Singh  
Andrew Fang

### Business Presentation

- 1<sup>st</sup> Ward Melville HS  
Nima Mohammadi  
Rajan Patel
- 2<sup>nd</sup> Elmont Memorial HS  
Julie Nwaogbe  
Vivian Utti  
Augusta Uwamanzu-Nna
- 3<sup>rd</sup> Jericho HS  
Daniel Rosenthal  
Anna Paulose
- 4<sup>th</sup> Eden HS  
Gretchen Stockshlaeder
- 5<sup>th</sup> Floral Park Memorial HS  
Jennifer Sueling  
Sarah Morgan

### Business Procedures

- 1<sup>st</sup> Sarah Wie, Williamsville East HS
- 2<sup>nd</sup> Dalton Chu, Minisink Valley HS
- 3<sup>rd</sup> Nathanya McCalla, Jericho HS
- 4<sup>th</sup> Hannah Daniel, Ward Melville HS
- 5<sup>th</sup> Ishir Seth, Brighton HS

### Business Display

- 1<sup>st</sup> Lakeland HS
- 2<sup>nd</sup> Tri-Valley HS
- 3<sup>rd</sup> Eden HS
- 4<sup>th</sup> Lake George HS
- 5<sup>th</sup> Carmel HS

### Client Service

- 1<sup>st</sup> Nick DeMasi, Shenendehowa HS
- 2<sup>nd</sup> Gabriella Reyes, Valley Stream HS
- 3<sup>rd</sup> Cory Rock, Peru Secondary School
- 4<sup>th</sup> Briana London, Elmont Memorial HS
- 5<sup>th</sup> Anthony Giacalone, H. Frank Carey HS

### Community Service Project

- 1<sup>st</sup> Mamaroneck HS  
 2<sup>nd</sup> Carmel HS  
 3<sup>rd</sup> Monroe-Woodbury HS

### Computer Applications

- 1<sup>st</sup> Kayla Brentley, Falconer HS  
 2<sup>nd</sup> Ian Rohac, Sharon Springs HS  
 3<sup>rd</sup> Jessica Quay, Lake George HS  
 4<sup>th</sup> Mohit Singh, Ward Melville HS  
 5<sup>th</sup> Davinder Singh, H. Frank Carey HS

### Computer Game & Simulation Programming

- 1<sup>st</sup> Williamsville East HS  
 Ryan Mikulec  
 Aniruddha Nrusimha  
 2<sup>nd</sup> Tri-Valley HS  
 Evan Edwards  
 Timothy Glinski  
 Aidan McHugh  
 3<sup>rd</sup> Batavia Career & Tech Ctr. AM  
 Bailey Russo  
 4<sup>th</sup> Mamaroneck HS  
 Matt Gropper  
 Alex Rothman

### Computer Problem Solving

- 1<sup>st</sup> Kyle Xiao, Webster Schroeder HS  
 2<sup>nd</sup> Evan Ogra, Williamsville East HS  
 3<sup>rd</sup> Dennis Bleier, Batavia IT Academy  
 4<sup>th</sup> Edward Shen, Williamsville East HS  
 5<sup>th</sup> Zyad Gomaa, Ward Melville HS

### Cyber Security

- 1<sup>st</sup> Andrew Katz, Mamaroneck HS  
 2<sup>nd</sup> Evan Ogra, Williamsville East HS  
 3<sup>rd</sup> Francis Booth, Lake George HS  
 4<sup>th</sup> Thomas Li, Ward Melville HS  
 5<sup>th</sup> Andrew Fang, Jericho HS

### Desktop Publishing

- 1<sup>st</sup> Hendrick Hudson HS  
 Catherine Barra  
 Emily Barthelmes

- 2<sup>nd</sup> Jericho HS  
 Alisha Kochar  
 Nathanya McCalla  
 3<sup>rd</sup> Tri-Valley HS  
 Cafui Awasu  
 Angelina Ditoro  
 4<sup>th</sup> Williamsville East HS  
 Olivia Sharf  
 Katherine Frustaci  
 5<sup>th</sup> Carmel HS  
 Anna Hauser  
 Jessica Mattessino

### Digital Design & Promotion

- 1<sup>st</sup> Valley Stream HS  
 Madeline Grunin  
 Sophia Grunin  
 2<sup>nd</sup> Mamaroneck HS  
 Malena Bianco  
 Lauren Pogostin  
 Paula Torres  
 3<sup>rd</sup> Williamsville East HS  
 Seth Blum  
 Carlos Reyes  
 Ben Zhao  
 4<sup>th</sup> Wayne Central HS  
 Matt Hau  
 Hope Streeter

### Digital Video Production

- 1<sup>st</sup> Monroe-Woodbury HS  
 Isabel Arias  
 Vamshi Adimulam  
 Alyanna Felix  
 2<sup>nd</sup> Williamsville East HS  
 Michelle Dao  
 Claire Kim  
 Ananya Nrushimha  
 3<sup>rd</sup> Mamaroneck HS  
 Marie-Amelie Morange  
 Andrew Hilfiger  
 4<sup>th</sup> Jericho HS  
 Maxx Goldstein  
 Nitasha Kochar  
 5<sup>th</sup> Elmont Memorial HS  
 Sebastien Piquion  
 Alanis Smith  
 Augusta UwamanzuNna

### E-Business

- 1<sup>st</sup> Floral Park Memorial HS  
Gio Saracino  
Dean Yeostros
- 2<sup>nd</sup> Williamsville East HS  
Jayden Bang  
Divija Kambala  
Brian Suk
- 3<sup>rd</sup> Valley Stream HS  
Ramya Gopalakrishnan  
Monik Walters
- 4<sup>th</sup> Jericho HS  
Joyce Jia  
Jiya Singh

### Economics

- 1<sup>st</sup> Tom Li, Brighton HS
- 2<sup>nd</sup> Kyle Xiao, Webster Schroeder HS
- 3<sup>rd</sup> Tyler Derby, Mamaroneck HS
- 4<sup>th</sup> Paul-Adrien Morange, Mamaroneck HS
- 5<sup>th</sup> William Wang, Arlington HS

### Electronic Career Portfolio

- 1<sup>st</sup> Jainam Doshi, Floral Park Memorial HS
- 2<sup>nd</sup> Derick Trost, Canastota HS
- 3<sup>rd</sup> Sue Chen, Sewanhaka HS
- 4<sup>th</sup> Himasai Manogna Chintala,  
Williamsville East HS
- 5<sup>th</sup> Harriet Thomas, Lake George HS

### Emerging Business Issues

- 1<sup>st</sup> Monroe-Woodbury HS  
Isabel Arias  
Vamshi Adimulam  
Shashank Dimri
- 2<sup>nd</sup> Lake George HS  
Lexie Meyer  
Jason Eilicker  
Cora Connolly
- 3<sup>rd</sup> Eden HS  
Tara Marshall  
Branden Johnson
- 4<sup>th</sup> Williamsville East HS  
David Fan  
Patrick Fanning
- 5<sup>th</sup> Jericho HS  
Jared Sakni  
Saketh Reddy

### Entrepreneurship

- 1<sup>st</sup> Hendrick Hudson HS  
Emily Barthelmes  
Jen Chan  
Deepa Mistry
- 2<sup>nd</sup> Mamaroneck HS  
Noah Haber  
Gillian Sweeney  
Sam McGrath
- 3<sup>rd</sup> Peru Secondary School  
Megan Sears  
Michael Mills
- 4<sup>th</sup> Ward-Melville HS  
Thomas Lis  
Harriet O'Brien  
Katie Wang
- 5<sup>th</sup> Williamsville East HS  
Jenny Tu  
Jay Anzalone David Fan

### FBLA Principles and Procedures

- 1<sup>st</sup> Morgan Awner, Williamsville East HS
- 2<sup>nd</sup> Lindsay Nissinoff, Mamaroneck HS
- 3<sup>rd</sup> Alanna Kramer, Williamsville East HS
- 4<sup>th</sup> Jeremy Candio, Elmont Memorial HS
- 5<sup>th</sup> Alexis Venettozzi, Little Falls HS

### Global Business

- 1<sup>st</sup> John Jay HS Cross River  
Terrence Levens  
Ethan Kaplan  
Kevin Hanley
- 2<sup>nd</sup> Monroe-Woodbury HS  
Andrew Kim  
Mark Villanueva  
Shashank Dimri
- 3<sup>rd</sup> Williamsville East HS  
Ananya Nrusimha  
Leena Sen  
Connie An
- 4<sup>th</sup> Cobleskill-Richmondville HS  
Justin Davis  
Paul Rummel
- 5<sup>th</sup> Ward Melville HS  
Kyra Durko  
Carly Weber-Levine

## Help Desk

- 1<sup>st</sup> Kayla Brentley, Falconer HS
- 2<sup>nd</sup> Alison Scumacci, Williamsville East HS
- 3<sup>rd</sup> Edward Tan, Jericho HS
- 4<sup>th</sup> James Gummerson, Lakeland HS
- 5<sup>th</sup> Francis Booth, Lake George HS

## Hospitality Management

- 1<sup>st</sup> Brighton HS  
Sarita Benesch  
Eileen Norris  
Ishir Seth
- 2<sup>nd</sup> Williamsville East HS  
Caroline Wang  
Michelle Dao
- 3<sup>rd</sup> Elmira HS  
Mike Bernal  
Greyson Sklba
- 4<sup>th</sup> Arlington HS  
Melissa Gagliardi  
Jackie Curry  
Eamon Collins
- 5<sup>th</sup> Ward Melville HS  
Pooja Singh  
Amanda Grimmer  
Tanya Gupta

## Impromptu Speaking

- 1<sup>st</sup> Leah Xiao, Webster Schroeder HS
- 2<sup>nd</sup> Amy Breslin, Pioneer HS
- 3<sup>rd</sup> Daniel Willis, Monroe-Woodbury HS
- 4<sup>th</sup> Elizabeth Barton, Queensbury HS
- 5<sup>th</sup> Sara Gelardi, Minisink Valley HS

## Insurance and Risk Management

- 1<sup>st</sup> Melissa Li, Williamsville East HS
- 2<sup>nd</sup> Josie Wiltsie, Ward Melville HS
- 3<sup>rd</sup> Nick Kofler, New Hyde Park Memorial
- 4<sup>th</sup> Tyler Derby, Mamaroneck HS
- 5<sup>th</sup> Claire Kim, Williamsville East HS

## Introduction to Business

- 1<sup>st</sup> Madeleine MacLean, Williamsville East
- 2<sup>nd</sup> Joshua Farahzad, Ward Melville HS
- 3<sup>rd</sup> Nicholas Zaramatidis, H. Frank Carey
- 4<sup>th</sup> Emily Wicks, Ward Melville HS
- 5<sup>th</sup> Nolan Slovinsky, John F. Kennedy HS

## Introduction to Business Communication

- 1<sup>st</sup> Sarina Divan, Williamsville East HS
- 2<sup>nd</sup> Sherrie Wang, Williamsville East HS
- 3<sup>rd</sup> Xue Lin Li, Monroe-Woodbury HS
- 4<sup>th</sup> Jonah Marsh, Mamaroneck HS
- 5<sup>th</sup> Max Chodes, Jericho HS

## Introduction to Information Technology

- 1<sup>st</sup> Matt Hall, Wayne Central HS
- 2<sup>nd</sup> Ann Wang, Williamsville East HS
- 3<sup>rd</sup> Nidhish Gokhale, Williamsville East HS
- 4<sup>th</sup> Wenwen Tang, Brighton HS
- 5<sup>th</sup> Nicolena Vega, Monroe-Woodbury HS

## Introduction to Parliamentary Procedure

- 1<sup>st</sup> Valentina Zavala-Arbelaez, Ward Melville
- 2<sup>nd</sup> Leah Xiao, Webster Schroeder HS
- 3<sup>rd</sup> Madeleine MacLean, Williamsville East
- 4<sup>th</sup> Hannah Siegel, Mamaroneck HS
- 5<sup>th</sup> Ruby Zhang, Williamsville East HS

## Introduction to Word Processing

- 1<sup>st</sup> Sherrie Wang, Williamsville East HS
- 2<sup>nd</sup> Abigail Aquirre, Monroe-Woodbury HS
- 3<sup>rd</sup> Ashley Polsinelli, H. Frank Carey HS
- 4<sup>th</sup> Meredith Jennings, Carmel HS
- 5<sup>th</sup> Alisha Kochar, Jericho HS

## Job Interview

- 1<sup>st</sup> Nancy Champagne, Lakeland HS
- 2<sup>nd</sup> Samantha Vasco, Monroe-Woodbury HS
- 3<sup>rd</sup> Katrina Deminski, Canastota HS
- 4<sup>th</sup> Dillon Ognenovski, Webster Schroeder
- 5<sup>th</sup> Lexi Meyer, Lake George HS

## Local Chapter Annual Business Report

- 1<sup>st</sup> Canastota HS
- 2<sup>nd</sup> Mamaroneck HS
- 3<sup>rd</sup> Clymer HS
- 4<sup>th</sup> Falconer HS
- 5<sup>th</sup> Monroe-Woodbury HS



## Management Decision Making

- 1<sup>st</sup> Brighton HS  
Nidhi Dontula  
Elizabeth Vinton
- 2<sup>nd</sup> Commack HS  
Olivia Dubi  
Tara McCaffrey
- 3<sup>rd</sup> Windsor HS  
Dayne Feehan  
Matthew Colosi
- 4<sup>th</sup> Shenendehowa HS  
Josh Foote  
Mike Coy  
Zurez Memon
- 5<sup>th</sup> Lakeland HS  
Dillon Swaine  
James Gummerson

## Marketing

- 1<sup>st</sup> Brighton HS  
Noah Honickman  
Tom Liu Yiqun Cui
- 2<sup>nd</sup> Commack HS  
Jacquelyn Ehmer  
Casey Keenan  
Brian Piccola
- 3<sup>rd</sup> Ward Melville HS  
Donna Yu  
Mary Kate Whelan  
Alex Young
- 4<sup>th</sup> Arlington HS  
Austin Grossman  
Steven Oh  
Shaun Morey
- 5<sup>th</sup> Queensbury HS  
Dylan White  
Mitchell Smith

## Mobile Application Development

- 1<sup>st</sup> Mamaroneck HS  
Andrew Katz  
Sam Brause
- 2<sup>nd</sup> Mt. Morris Career & Tech Ctr. AM  
Sean Dygert-Schwann  
Thomas Johnson  
Timothy Robinson

- 3<sup>rd</sup> Williamsville East HS  
David Fan  
Ryan Mikulec  
Aniruddha Nrushimha

## Networking Concepts

- 1<sup>st</sup> Andrew Katz, Mamaroneck HS
- 2<sup>nd</sup> Kelvin Chabla, Queens Vocational HS
- 3<sup>rd</sup> Francis Booth, Lake George HS
- 4<sup>th</sup> Ziad Gomaa, Ward Melville HS
- 5<sup>th</sup> Akshay Karve, Lakeland HS

## Network Design

- 1<sup>st</sup> Batavia IT Academy  
Kyle Carretto  
Dennis Blier
- 2<sup>nd</sup> Williamsville East HS  
Edward Shen  
Evan Ogra  
Nikhil Gupta
- 3<sup>rd</sup> Peru Secondary HS  
Cole Garrow  
Tyler Andre

## Outstanding New Member – Grades 7, 8, 9

- 1<sup>st</sup> Emily Perry, Clymer HS
- 2<sup>nd</sup> Paula Torres, Mamaroneck HS
- 3<sup>rd</sup> Ruby Zhang, Williamsville East

## Parliamentary Procedure Individual

- 1<sup>st</sup> Kayla Butler, Tri-Valley HS
- 2<sup>nd</sup> Autumn Bender, Tri-Valley HS
- 3<sup>rd</sup> Carly Rankin, Lakeland HS
- 4<sup>th</sup> Shubhangi Mehra, Williamsville East HS
- 5<sup>th</sup> Sarah Stec, Carmel HS

## Parliamentary Procedure Team

- 1<sup>st</sup> Williamsville East HS  
Sarah Wie  
Shubhangi Mehra  
Robin Marshall  
Keenan Sinha  
Brian Suk

- 2<sup>nd</sup> Monroe-Woodbury HS  
Kaleigh Doherty  
Shashank Dimri  
Abigail Aquirre  
Alyanna Felix
- 3<sup>rd</sup> Tri-Valley HS  
Kayla Butler  
Autumn Bender  
Zachrey Nilsen  
Grace Kelly  
Mark Garigliano
- 4<sup>th</sup> Carmel HS  
Sarah Stec  
Jessica Mattessino  
Emma Hauser  
Meredith Jennings  
Liam Cassidy
- 5<sup>th</sup> Lakeland HS  
Nancy Champagne  
Sabrena Sabet  
Carly Rankin  
Julianna Prato

### Personal Finance

- 1<sup>st</sup> Shubhangi Mehra, Williamsville East HS
- 2<sup>nd</sup> Kyle Xiao, Webster Schroeder HS
- 3<sup>rd</sup> Josh Foote, Shenendehowa HS
- 4<sup>th</sup> Brandon Bondy, Lake George HS
- 5<sup>th</sup> Liana Yoanidis, Arlington HS

### Public Service Announcement

- 1<sup>st</sup> Valley Stream HS  
Claude Parola  
Paola Parola
- 2<sup>nd</sup> Lakeland HS  
Ian Lorber
- 3<sup>rd</sup> Peru Secondary School  
Abigayle Adams  
Michael Mills  
Miles Norris-Davis
- 4<sup>th</sup> Williamsville East HS  
Himasai Manogna Chintala  
Michelle Dao  
Lisa He
- 5<sup>th</sup> Floral Park Memorial HS  
Yazmi Miah  
Miranda Raiford  
Tina Sueling

### Public Speaking I

- 1<sup>st</sup> Stephanie Burchell, Valley Stream HS
- 2<sup>nd</sup> Xue Lin Li, Monroe-Woodbury HS
- 3<sup>rd</sup> Elise Yamen, Tri-Valley HS
- 4<sup>th</sup> Madison LaFond, Lake George HS
- 5<sup>th</sup> Adina Goldstein, Brighton HS

### Public Speaking II

- 1<sup>st</sup> Akshani Patel, Monroe-Woodbury HS
- 2<sup>nd</sup> Ryan Andres, Valley Stream HS
- 3<sup>rd</sup> Dakota Sgarlata, Oneida HS
- 4<sup>th</sup> Devin Wood, Peru Secondary School
- 5<sup>th</sup> Isla McGlaufflin, Lake George HS

### Sales Presentation

- 1<sup>st</sup> Isaac Cruz Valley Stream HS
- 2<sup>nd</sup> Elizabeth Schuler Monroe-Woodbury
- 3<sup>rd</sup> William Wang Arlington HS
- 4<sup>th</sup> Ishan Parashar Shenendehowa HS
- 5<sup>th</sup> Kayla Alvarez Floral Park Memorial HS

### Securities and Investments

- 1<sup>st</sup> Matthew Herzog, Jericho HS
- 2<sup>nd</sup> Alexa Muir, Williamsville East HS
- 3<sup>rd</sup> Jacob Youmans, Shenendehowa HS
- 4<sup>th</sup> Michael Picardi, Floral Park Memorial
- 5<sup>th</sup> Ishir Seth, Brighton HS

### Social Media Campaign

- 1<sup>st</sup> Elmont Memorial HS  
Dennis Aidan  
Christian Pierre-Louis  
Alanis Smith
- 2<sup>nd</sup> Monroe-Woodbury HS  
Anjani Maher  
Prachi Shah  
Eileen Wang
- 3<sup>rd</sup> Sewanhaka HS  
Sue Chen  
Earl Balgos  
Nicole Williams
- 4<sup>th</sup> Sharon Springs HS  
Morgan Daignault  
Cianna Keller  
Ethan Keller

5<sup>th</sup> H. Frank Carey HS  
Ashley Polsinelli  
Katelynn Whitfield

5<sup>th</sup> Williamsville East HS  
Emily Shi  
Edward Shen  
Sina Soltanieh

## Sports and Entertainment Management

1<sup>st</sup> John F. Kennedy HS  
Jared Hirsch  
Harrison Marcus

2<sup>nd</sup> Jericho HS  
Maxx Goldstein  
Stephen Schiff  
Ethan Haas

3<sup>rd</sup> Brighton HS  
Tal Zahavi  
Sagi Ravid  
Zach Smookler

4<sup>th</sup> Shenendehowa HS  
Warren Shaw  
Jake Youmans

5<sup>th</sup> Peru Secondary School  
Cory Rock  
Camden Brockbank  
Troy Hackett

## Spreadsheet Applications

1<sup>st</sup> Anahi Rafael, Queens Vocational HS

2<sup>nd</sup> Yue Shi, Williamsville East HS

3<sup>rd</sup> Mohit Singh, Ward Melville HS

4<sup>th</sup> Jazz Munitz, Hendrick Hudson HS

5<sup>th</sup> Tanner Bent, Sharon Springs HS

## Website Design

1<sup>st</sup> Valley Stream HS  
Ronald Pritipaul

2<sup>nd</sup> Brighton HS  
Eileen Norris

3<sup>rd</sup> Lake George HS  
Madison LaFond  
Jessica Quay  
Harriet Thomas

4<sup>th</sup> Jericho HS  
Noah Greenbaum  
Hunter Principe

## Word Processing

1<sup>st</sup> Kaleigh Doherty, Monroe-Woodbury HS

2<sup>nd</sup> Elaina Nacinovich, Carmel HS

3<sup>rd</sup> Jack Ollen, Floral Park Memorial HS

4<sup>th</sup> Sophia Danziger, Mamaroneck HS

5<sup>th</sup> Connor Blair, Mt. Morris Career & Tech Center

## Who's Who In FBLA Recognition

Vamshi Adimulam, Monroe-Woodbury

Sabrina Sabet, Lakeland HS

## Outstanding First Year Chapter

1<sup>st</sup> Peru Secondary School

Chapter Advisor – Karen Rock

Chapter President – Cory Rock

## Future Business Leader

1<sup>st</sup> Vamshi Adimulam, Monroe Woodbury

2<sup>nd</sup> Sandra Read, Lakeland HS

3<sup>rd</sup> Laura Medina, Carmel HS

4<sup>th</sup> Monique Litombe, Carmel HS

5<sup>th</sup> Melissa Li, Williamsville East HS

## Chapter of the Year

1<sup>st</sup> Mamaroneck HS

Chapter Advisor: Maria Siciliano

Chapter President: Paul-Adrien Morange

2<sup>nd</sup> Carmel HS

3<sup>rd</sup> Canastota HS

4<sup>th</sup> Monroe-Woodbury HS

5<sup>th</sup> Williamsville East HS

6<sup>th</sup> Tri-Valley HS

7<sup>th</sup> Clymer HS

8<sup>th</sup> Falconer Central HS

9<sup>th</sup> Lake George HS

10<sup>th</sup> Lakeland HS

## 2015-2016 State Officer Team

<b>President</b> Daniel Willis	<b>Reporter</b> Zoie Lagoudis	<b>State VP District 4</b> Jack Biddlecomb
<b>Executive Vice President</b> Alanis Smith	<b>Historian</b> Gillian Sweeney	<b>State VP District 7</b> Elijah Sullivan
<b>Secretary</b> Aniruddha Nrushimha	<b>Parliamentarian</b> Shubhangi Mehra	<b>State VP District 8</b> Matthew Colosi
<b>Treasurer</b> Nichole Delaney	<b>State VP District 3N</b> Chris Pereira	<b>State VP District 12</b> Sarah Wie
	<b>State VP District 3S</b> Sophia Danziger	

## Attendance & Participation at Conferences Sponsored by the Association

### Institute for Leaders

At the end of June 2014, several members of NYS FBLA arrived in Nashville, Tennessee to participate in the 2014 Institute for Leaders. Members were able to choose a track based on their interests and experience. This proved to be a valuable experience for all who attended, and prepared members for the year ahead.

### National Leadership Conference

New York State FBLA was well-represented at the 2014 National Leadership Conference in Nashville, Tennessee with 158 competitors from 34 chapters attending. Members attended workshops, competed in events, participated in the March of Dimes mini-walk, elected the 2014-2015 National Officer Team, and networked with their peers from all over the country. New York is proud to have a National Officer, Sabrena Sabet, serving as the Eastern Region Vice President. Members worked shifts at Sabrena's campaign booth to distribute information pamphlets, answer questions, and network. During free time, members went sightseeing to attractions such as the Grand Ole Opry. New York State advisors and chaperones served as event administrators, event assistants, and social event chaperones.



## 2014 National Leadership Conference Awards

### Individual and Team

- 1st Place – Banking & Financial Systems – Zachary Richheimer and David Fan, Williamsville East HS
- 1st Place - Business Calculations – Kyle Xiao, Webster Schroeder HS
- 2nd Place - Public Speaking II – Mikaela Bell, Mt. Vernon HS
- 2nd Place – Business Procedures – Melissa Li, Williamsville East HS
- 2nd Place – Digital Design & Promotion – Madeline Grunin, Valley Stream HS
- 5th Place – Business Presentation – Jason Elicker, Lexie Meyer and Cora Connolly, Lake George HS
- 5th Place - Entrepreneurship – Ramya Rao and William Woo, Ward Melville HS
- 5th Place - Personal Finance – Alexa Muir, Williamsville East HS
- 6th Place – Business Procedures – Eric Wang, Williamsville East HS
- 7th Place – Business Plan – Ramya Gopalakrishan and Monik Walters, Valley Stream HS
- 7th Place – Digital Design & Promotion – Jesse Velleu and Sean Howard, Mamaroneck HS
- 7th Place - Emerging Business Issues – Vamshi Adimulam and Shashank Dimri, Monroe-Woodbury HS
- 8th Place - Introduction to Business – Shubhangi Mehra, Williamsville East HS
- 9th Place – Agribusiness – Claire Kim, Williamsville East HS
- 9th Place - Introduction to Business Communication – Caroline Wang, Williamsville East HS
- 9th Place -- Public Speaking I – Dakota Sgarlata, Oneida HS
- Finalist – Sports & Entertainment Management – Ishir Seth, Ryan Gao, Noah Honickman, Brighton HS

### Recognition

- Who's Who in FBLA – Kelsie O'Flanagan
- Who's Who in FBLA – Ken Pomeranz
- Who's Who In FBLA – Adam Nissinoff
- Outstanding Local Chapter Advisor – Barbara Handy, Sharon Springs HS
- Good Neighbor Award – Steven Youssef, Carmel HS
- Big Brother Chapter – Carmel HS
- Outstanding Chapter – Williamsville-East High School
- Community Service BAA – Leadership Award, Paul-Adrian Morange – Mamaroneck High School
- Community Service BAA – Leadership Award, Kyle Xaio – Webster-Schroeder High School
- BAA – America Level, Ian Lorber
- Hollis & Kitty Guy Gold Seal Chapter
  - Canastota HS
  - Carmel HS
  - Clymer HS
  - Falconer HS
  - Lake George HS
  - Lakeland HS
  - Mamaroneck HS
  - Monroe-Woodbury HS
  - Tri-Valley HS

### State Award

- 2nd Place Largest Professional Division Membership in the Eastern Region
- 1st Place Largest Increase in State Membership (282)

### 2014-2015 National Officer Elected

- Sabrena Sabet, Eastern Region Vice President

### National Fall Leadership Conference

One hundred fifty-five members and advisors from New York State FBLA attended the 2014 National Fall Leadership Conference in Washington, DC. While at the conference, members and advisors attended numerous workshops on a variety of topics ranging from leadership to career development to fundraising. During free time, members went sightseeing at various national monuments and the National FBLA-PBL Headquarters.



# Businesslike Procedures

## Chapter Management and Organization

### Goals and Committees

Each year, it is the responsibility of the State Officer Team to develop the goals that will guide the basic structure of the FBLA year. To accomplish these goals, the State Officers work on one of four committees: Recruitment & Retention, Community Outreach, Promotion & Design, and Professional Development. Throughout the year, these committees planned events, published articles, and posted updates to the state website.

### Agendas

For each meeting with the State Officer Team, the State President Derick Trost, created an agenda. The agenda included the reading of the previous meeting's minutes, mainline officer reports, standing committee reports, special committee reports, unfinished business, new business, and announcements. This procedure is one that the State Association recommends for local chapter use and is based on Robert's Rules of Order.

### Minutes

It was the duty of the State Secretary, Robin Marshall, to keep complete and accurate minutes of the business that took place during the monthly teleconferences and at each Joint Meeting of the State Officer team and the Board of Trustees. After these meetings, she prepared the minutes and distributed them in a timely manner.

### Plan of Action

On the first of every month, each State Officer is required to set objectives that they hope to accomplish in the upcoming month. This is known as the Plan of Action (POA). At the end of each month, officers evaluate their work on these objectives. Officers rate themselves on a scale of 0-5. They take into account efficiency, timelines, and professionalism. These prove extremely useful for the officers to set goals and meet deadlines.

### Monthly Activity Reports

In addition to completing their monthly Plan of Action, the State Officers are required to send Monthly Activity Reports (MAR). The MAR is an essay-type report that describes, in detail, the progress made within the month based on the POA submitted on the first of that month. This report also allows the officers to communicate the personal issues that are happening in their lives, such as SATs and college applications. These also prove extremely helpful to the Board of Trustees so that they knew what each officer was accomplishing.

### Parliamentary Procedure

The State Parliamentarian, Shubhangi Mehra, is responsible for seeing that all meetings of the NYS FBLA Association run in accordance with Parliamentary Procedure as stated in Robert's Rules of Order, Newly Revised. The Parliamentarian's responsibility is to encourage all members to learn and use parliamentary procedure at their local meetings. To accomplish this, she wrote articles for *The FBLA Express* and website.

## Financial Development

### Dues

The primary funding of New York State FBLA activities comes from membership dues. The state dues for 2013-2014 were \$6 per member. Dues were utilized by the State Association to pay for such necessities as the management of State Leadership Conference, supplies, and travel expenses.

### Saving Money

This year NYS FBLA continued to save money by utilizing the state website. Correspondences were posted to the website rather than being mailed. These documents included the Program of Work, *The FBLA Express*, directories, and conference registration packets. In addition, state officers submitted all of their monthly correspondences electronically to their evaluators.

### New York State Foundation

The New York State Foundation is a trust fund set up specifically to defray National Leadership Conference costs for New York State FBLA competitive event winners. The Foundation has an annual board meeting at the SLC and maintains accounts separate from the State Association.

### Interest in State Checking Account

All money received by the New York State Association during the FBLA fiscal year is deposited into an interest-bearing checking account. Money can be withdrawn only through checks written by the State Executive Treasurer, Peter Tambroni.

### Conference Registration Fees

At each state conference and district meetings, a registration fee is built into the total cost of the conference for each member. The money collected from these fees is used to help defray conference expenses.

### Sponsorships and Donations

Many businesses and individuals sponsor competitive event winners at the State Leadership Conference in April. Local businesses also make generous donations to many of the local chapters throughout the state to support their members and their Program of Work.